



CORRESPONDENCE COLUMN

Dear Freda,

I though you might like the attached two photographs for the next Naylor News. Also I would like to say a big "Thank you" in the *N.N.* to all the members who voted for the article. The photograph's are—one of Jennifer presenting me with the cup and one of me presenting Topsy with the cup!! - after all it was Topsy's article about the Isle of Man which won the trophy.

Topsy was out last Sunday with the hood down in bright sunshine for a trip to our friends' house about 20 miles away. Everywhere she goes here in France people stop and wave and even clap sometimes as she goes past. We passed a car boot sale on Sunday and everyone waved madly as Topsy drove slowly past. She goes slowly in those situations to exploit the admiration!

Best wishes,

Diana Smith, 81-72 France.

FROM WORRELL FRY & Co. Ltd.

We would like to re-introduce ourselves to you as the Naylor Car Club specialist broker and confirm some details in respect of the cover provided that may answer some of the queries that are being raised by your members.

Increasingly Naylor/Hutson car owners are becoming concerned with the recent statements from insurers regard to locking security. We can confirm that Towergate Cherished Car unlike most other insurers are fully aware of the construction of these vehicles and do not insist on the vehicle security warranty (i.e. locking your car doors) being applied. Obviously, this does not mean leaving a sign on your car saying "please take me!" Due care and attention must always be taken.

This type of policy provides agreed values which are usually based on information provided by the vehicle owner. However, if you disagree with the values set by the insurance company then proof of restoration, clearer more recent photographs and a valuation by an "expert" will always help your case which we would be pleased to present to the underwriters for you.

Premiums are always rising and we as brokers are up for the challenge! For the cover available Towergate Underwriting Cherished Car (TUCC) are still you best choice for Naylors and Hutsons, but we do not rest on our laurels, we are always searching for the best deal for our clients (which does not necessarily mean the cheapest!). We have at our fingertips up to 80 different insurers and schemes.

We compare cover from all the cherished car companies on our books but are handicapped by the fact that Naylors and Hutsons are not ABPI coded (insurer codes on which premiums are based). Some companies offer a special rate but not necessarily comparable cover (including claims service) others will not offer a quotation. Some of the things to look out for are excess (£100 with TUCC), security requirements (see above), valuation charges TUCC do not charge for their valuation service) and claims service (TUCC utilise Norwich Union as the claims handler with their vast network of repairers if required).

We would be glad to answer any other queries that you may have in respect of the cover provided.

To summarise we are pleased to be the brokers for the Naylor Car Club Members and hope that we can continue with the excellent relationship that has been built up over the years. Don't forget that we are also able to offer 10% discount to members on Home Insurance policies, why not give us a try!

Yours sincerely,
Mike Maskell (Director)
Worrell Fry & Co. Ltd.

Dear Mr. Taylor (to our Chairman, Tony Taylor).

As per our conversation, I have pleasure